



Your Trusted  
Skilling Partner for

# Digital Adoption



M a k i n g   D i g i t a l   R e a l

# Making digital real

## WHO WE ARE

**Spectrum Networks**, is a prominent technology Training & Consulting enterprise serving in the Middle East, North Africa & Asia Pacific regions. The company is headquartered in Dubai, UAE, with branch offices in Riyadh (KSA), Tunis (Tunisia), Singapore and across India. The company is accomplished in delivering high end, certification oriented trainings & professional services, in the domains of Cloud Computing, IoT, Big Data, Machine Learning, Cyber Security, Networking, and Software Applications amongst others. Spectrum's clientele comprises businesses from every vertical spanning from Public Sector, Banking & Finance, Telcos, Airlines, Manufacturing & Construction, Hospitality &, Healthcare, Supply chain & logistics, all the way to Energy & utilities.

“ Being pioneers in delivering premium training & consulting services within numerous domains including cloud computing, infrastructure, networking and security; we continuously aim to augment and expand our expertise to remain futuristic in this dynamic market. ”

**Mr. Sanjeev Singh**  
CEO, Spectrum Networks.

## WHAT WE DO: OUR FOCUS

**Our goal is to help organizations optimize their technology investments and employee assets. Our core strength is in enabling top ranking IT skills and talents to best equip our clients as they join the race to digitally transform their businesses.**

## WHAT SETS US APART

- Consultative Approach
- Skill Gap Analysis
- Personalized learning path mapping
- Customized boot camps
- Fast track exam preparation workshops
- World class labs & training facilities
- Certified Trainers & domain experts

- Digital Learning Partner
- Training Management Portal
- Global Industry standards & best practices
- Learner analysis & reporting
- Multiple delivery modalities
- Award-Winning Training Partner
- Authorized Pearson VUE test center

## WHAT WE DO: TRAINING SERVICES

Whatever be the existing competency level of your staff, we can identify & analyze the exact skilling demands to be met to achieve your organization's business objectives. Through our detailed skill-gap analysis and one-on-one engagement techniques, we provide a comprehensive training blueprint to guide your teams to succeed on their respective learning journeys. Our certified trainers and domain experts, along with superior training facilities ensures that there is value for every penny you put on the table!

# Skilling Up

## Organisations & Teams

### INSTRUCTOR LED TRAINING

Our qualified trainers conduct classroom & ILT trainings with hands-on lab sessions

### BOOTCAMPS & WORKSHOPS

Based on the training objectives our team will design & organize workshop sessions

### LMS & ONLINE LEARNING

Trainees are provided access to our online learning platform for self-paced learning and evaluation

### BLENDED LEARNING

This combines instructor led classroom sessions with our online learning platform

### CERTIFICATION TRAINING

Our trainers have the required expertise to help you get certified for various certification exams

### WHAT WE DO: PROFESSIONAL SERVICES

While you right skill your resources to provide customers with exceptional user experience and elevate customer satisfaction, Spectrum gives you the option to have highly skilled professionals at hand to fill in the gaps. This also eliminates the lengthy and costly challenge of hiring new resources for short term benefits.

Our professional services range from short term and long term consulting to support service, resource outsourcing, resource augmentation, a flexible & cost-effective outsourcing strategy to assist organizations with finding adequate and qualified resources at the right moment to meet immediate project objectives.

### OUR DOMAIN EXPERTISE INCLUDE

#### INFRA & NETWORK

Setting the right base for your digital transformation ambitions

#### IT SECURITY

End-to-end security solutions with future-focused approach  
INFORMATION STORAGE

#### STORAGE

Improving efficiency and reducing complexity of storage

#### MOBILITY & IOT

Connecting customer experiences, workplace and the unconnected

#### CLOUD SOLUTIONS

Helping migrate to cloud and optimize cloud operation and security

#### DATA & AI

Combine the power of AI & data to gain valuable insights and intelligence

<ul style="list-style-type: none"> <li>• Excellence In Training Award for EMEA Region</li> <li>• Best Instructor Award</li> </ul>	2006	2014	<ul style="list-style-type: none"> <li>• Best Training Partner for EMEA Region (PLATINUM)</li> <li>• Training Partner for APAC Region (GOLD)</li> <li>• Fastest Growing Partner APAC (GOLD)</li> <li>• Best Instructor Award APAC (Gold &amp; Silver)</li> </ul>
<ul style="list-style-type: none"> <li>• Excellence In Training Award for EMEA Region</li> <li>• Best Instructor Award</li> </ul>	2007	2015	<ul style="list-style-type: none"> <li>• Platinum Partner Award- APAC Region • JNCI - Silver Award</li> <li>• Global Recognition For: Platinum Partner of the Year: EMEA (6th Year in Row)</li> <li>• Network World ME Award – Best Network Training Provider of the Year</li> <li>• Channel ME Awards Training Provider of the Year</li> </ul>
<ul style="list-style-type: none"> <li>• Excellence In Training Award for EMEA Region</li> <li>• Best Instructor Award</li> </ul>	2008	2016	<ul style="list-style-type: none"> <li>• Platinum Partner Award- APAC Region</li> <li>• JNCI - Silver Award</li> <li>• Global Recognition for Best Partner-APAC Region</li> </ul>
<ul style="list-style-type: none"> <li>• Excellence In Training Award for EMEA Region</li> <li>• Best Instructor Award</li> </ul>	2009	2017	<ul style="list-style-type: none"> <li>• Red Hat Growth in Revenue</li> <li>• Red Hat Growth In Booking</li> <li>• Red Hat Account Management</li> <li>• Red Hat Maximum RHLS Activation</li> <li>• Citrix Growth Partner of the Year</li> <li>• Juniper Networks Instructor Awards</li> </ul>
<ul style="list-style-type: none"> <li>• Excellence In Training Award for EMEA Region</li> <li>• Best Instructor Award</li> </ul>	2010	2019	<ul style="list-style-type: none"> <li>• Red Hat GLS Partner 2019 - Enterprise for Highest Revenue</li> <li>• Red Hat GLS Partner 2019 - Highest number of RHLS Activation</li> <li>• Red Hat GLS Partner 2019 - Enterprise for Highest Booking</li> <li>• Red Hat GLS Partner 2019 - Highest Booking</li> </ul>
<ul style="list-style-type: none"> <li>• Best Training partner for EMEA Region</li> </ul>	2011	2020	<ul style="list-style-type: none"> <li>• Red Hat GLS Overall Business</li> <li>• 3rd Best Red Hat Partner in GLS - Highest Revenue</li> <li>• TOP PARTNER in Workforce Reskilling - GEC Media</li> </ul>
<ul style="list-style-type: none"> <li>• Best Training Partner for EMEA Region</li> <li>• Excellence in Training Instructor Award</li> </ul>	2012	2021	<ul style="list-style-type: none"> <li>• Finalist Microsoft Partner - Business Excellence (Learning)</li> <li>• Best IT Company to Work - GEC Media</li> </ul>
<ul style="list-style-type: none"> <li>• Best Training Partner for EMEA Region</li> <li>• Excellence in Training Instructor Award</li> </ul>	2013	2022	<ul style="list-style-type: none"> <li>• 2nd Best Red Hat Partner in GLS - Highest Enterprise Revenue in CY21</li> <li>• 3rd Best Red Hat Partner in GLS - Highest Total Revenue in CY21</li> </ul>
		2023	<ul style="list-style-type: none"> <li>• Red Hat Best Overall Partner of the Year GLS India</li> <li>• Red Hat Best Enterprise Partner of the Year GLS India</li> <li>• Red Hat Top Performing Partner Non-Retail Business in GLS</li> <li>• IT Training Provider Of The Year at Champions of the Channel Awards 2023 by CXO Insight Middle East</li> </ul>

## OUR TECHNOLOGY PARTNERS

We take pride in the range of strategic vendors we are partnered with for our training & consulting services. At Spectrum Networks we offer both vendor - dependent & vendor - neutral training courses from the below listed vendors & institutions:

